Financial Audit Division

Financial Statement Audit

Department of Corrections
Arizona Correctional Industries
Year Ended June 30, 2005

Debra K. Davenport
Auditor General
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Independent Auditors' Report

Members of the Arizona State Legislature

Dora B. Schriro, Director
Arizona Department of Corrections

We have audited the accompanying financial statements of the State of Arizona, Department of Corrections—Arizona Correctional Industries (ACI) Enterprise Fund as of and for the year ended June 30, 2005, as listed in the table of contents. These financial statements are the responsibility of ACI's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As discussed in Note 1, the Department of Corrections—Arizona Correctional Industries Enterprise Fund’s financial statements are intended to present the financial position, and the changes in financial position and cash flows of only that portion of the business-type activities and aggregate remaining fund information of the State of Arizona that is attributable to the transactions of the Arizona Correctional Industries Enterprise Fund. They do not purport to, and do not, present fairly the financial position of the State of Arizona as of June 30, 2005, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Department of Corrections—Arizona Correctional Industries Enterprise Fund as of June 30, 2005, and the respective changes in financial position and cash flows thereof for the year then ended in conformity with U.S. generally accepted accounting principles.

As described in Note 1, ACI implemented the provisions of Governmental Accounting Standards Board Statement No. 40, Deposit and Investment Risk Disclosures, for the year ended June 30, 2005, which represents a change in accounting principle.

Dennis L. Mattheisen, CPA
Financial Audit Director

December 12, 2006
## Statement of Net Assets—Enterprise Fund
### June 30, 2005

### Assets

**Current assets:**
- Cash in bank and on hand $65,711
- Cash on deposit with State Treasurer $3,378,307

**Receivables:**
- Accounts (net of allowance for uncollectibles of $20,000) $2,594,523
- Accrued interest $15,682
- Inventories $3,683,129
- Prepaid expenses $140,415

**Total current assets** $9,877,767

**Noncurrent assets:**
- Capital assets, not being depreciated $692,438
- Capital assets, being depreciated, net $1,866,829

**Total noncurrent assets** $2,559,267

**Total assets** $12,437,034

### Liabilities

**Current liabilities:**
- Accounts payable $788,123
- Accrued payroll and employee benefits $211,364
- Accrued compensated absences $235,465
- Other accrued liabilities $564,081

**Total current liabilities** $1,799,033

### Net Assets:

- Invested in capital assets $2,559,267
- Unrestricted $8,078,734

**Total net assets** $10,638,001

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See accompanying notes to financial statements.
State of Arizona  
Department of Corrections  
Arizona Correctional Industries  
Statement of Revenues, Expenses, and Changes in  
Fund Net Assets—Enterprise Fund  
Year Ended June 30, 2005

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>$25,499,193</td>
</tr>
<tr>
<td>Cost of goods sold</td>
<td>21,326,344</td>
</tr>
<tr>
<td>Gross profit</td>
<td>4,172,849</td>
</tr>
</tbody>
</table>

Operating expenses:
- Selling: 585,977
- General and administrative: 1,897,474
- Total operating expenses: 2,483,451

Operating income: 1,689,398

Nonoperating revenues:
- Investment income: 74,405
- Net gain on disposal of equipment: 23
- Net nonoperating revenues: 74,428

Income before contributions and transfers: 1,763,826

Capital contributions: 1,000

Transfers out to other Arizona Department of Correction's funds: (918,228)

Transfers out to the State General Fund: (500,000)

Increase in net assets: 346,598

Total net assets, July 1, 2004: 10,291,403

Total net assets, June 30, 2005: $10,638,001

See accompanying notes to financial statements.
Cash flows from operating activities:
Receipts from customers $ 25,437,650
Payments to suppliers for goods and services (11,268,526)
Payments to employees (5,461,104)
Payments to inmates (6,695,223)

Net cash provided by operating activities 2,012,797

Cash flows from noncapital financing activities:
Cash transfers to other funds (1,418,228)

Net cash used for noncapital financing activities (1,418,228)

Cash flows from capital and related financial activities:
Proceeds from sale of capital assets 2,013
Purchases of capital assets (512,151)

Net cash used for capital and related financing activities (510,138)

Cash flows from investing activities:
Interest received on investments 73,362

Net cash provided by investing activities 73,362

Net increase in cash and cash equivalents 157,793

Cash and cash equivalents, July 1, 2004 3,286,225

Cash and cash equivalents, June 30, 2005 $ 3,444,018

(Continued)
Reconciliation of operating income to net cash provided by operating activities:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating income</td>
<td>$ 1,689,398</td>
</tr>
<tr>
<td>Adjustments to reconcile operating income to net cash provided by operating activities:</td>
<td></td>
</tr>
<tr>
<td>Depreciation</td>
<td>403,667</td>
</tr>
</tbody>
</table>

Changes in assets and liabilities:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase in:</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>(84,651)</td>
</tr>
<tr>
<td>Inventories</td>
<td>(383,248)</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>(13,743)</td>
</tr>
<tr>
<td>Accounts payable</td>
<td>359,334</td>
</tr>
<tr>
<td>Accrued payroll and employee benefits</td>
<td>16,842</td>
</tr>
<tr>
<td>Accrued compensated absences</td>
<td>2,090</td>
</tr>
<tr>
<td>Other accrued liabilities</td>
<td>23,108</td>
</tr>
<tr>
<td><strong>Net cash provided by operating activities</strong></td>
<td><strong>$ 2,012,797</strong></td>
</tr>
</tbody>
</table>
Note 1 - Summary of Significant Accounting Policies

The accounting policies of the Department of Corrections—Arizona Correctional Industries (ACI) conform to generally accepted accounting principles applicable to governmental units adopted by the Governmental Accounting Standards Board (GASB). A summary of ACI’s more significant accounting policies follows.

During the year ended June 30, 2005, ACI implemented the provisions of GASB Statement No. 40, Deposit and Investment Risk Disclosures. GASB Statement No. 40 establishes and modifies the risk disclosures about the ACI’s deposits and investments. The implementation of GASB Statement No. 40 requires only additional disclosures, and had no effect on reported amounts for deposits, investments, net assets, or changes in net assets.

A. Reporting Entity

ACI is accounted for as an enterprise fund of the State of Arizona that is controlled by the Department of Corrections. However, ultimate fiscal responsibility for ACI remains with the State of Arizona.

B. Fund Accounting

ACI’s accounts are maintained in accordance with the principles of fund accounting to ensure that limitations and restrictions on ACI’s available resources are observed. The principles of fund accounting require that resources be classified for accounting and reporting purposes into funds in accordance with the activities or objectives specified for those resources. Each fund is considered a separate accounting entity, and its operations are accounted for in a separate set of self-balancing accounts that comprise its assets, liabilities, net assets, revenues, and expenses.

ACI’s financial transactions are recorded and reported as an enterprise fund, since its operations are financed and operated in a manner similar to private business enterprises, in which the governing body’s intent is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges.

C. Basis of Presentation and Accounting

The financial statements include a statement of net assets; a statement of revenues, expenses, and changes in fund net assets; and a statement of cash flows.
A statement of net assets provides information about the assets, liabilities, and net assets of ACI at the end of the year. Assets and liabilities are classified as either current or noncurrent. Net assets are classified according to external restrictions or availability of assets to satisfy ACI’s obligations. Invested in capital assets represents the value of capital assets, net of accumulated depreciation. Unrestricted net assets include all other net assets, including those that have been designated by management to be used for other than general operating purposes.

A statement of revenues, expenses, and changes in fund net assets provides information about ACI’s financial activities during the year. Revenues and expenses are classified as either operating or nonoperating, and all changes in net assets are reported, including capital contributions and transfers. Operating revenues and expenses generally result from providing services, producing goods, and delivering goods in connection with ACI’s ongoing operations. Other revenues used for operations, such as investment income, are not generated from operations and are considered to be nonoperating revenues. Operating expenses include the costs of sales and services, administrative expenses, and depreciation on capital assets.

A statement of cash flows provides information about ACI’s sources and uses of cash and cash equivalents during the year. Increases and decreases in cash and cash equivalents are classified as either operating, noncapital financing, capital financing, or investing.

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place.

ACI follows Financial Accounting Standards Board Statements and Interpretations issued on or before November 30, 1989; Accounting Principles Board Opinions; and Accounting Research Bulletins, unless those pronouncements conflict with or contradict GASB pronouncements. ACI has chosen the option not to follow FASB Statements and Interpretations issued after November 30, 1989.

D. Cash and Investments

For purposes of its statement of cash flows, ACI considers cash on hand, demand deposits, and cash on deposit with State Treasurer to be cash and cash equivalents.
E. Accounts Receivable

Accounts receivable are due from a variety of governmental and nongovernmental customers. The allowance for uncollectible accounts is based upon management’s evaluation of the collectibility of the accounts.

F. Inventories

Inventories consist of raw materials, work-in-process, finished goods, and crops. Inventories are recorded as assets when purchased along with the costs of manufacturing the merchandise intended for sale to customers and expensed when sold. Inventories are stated at cost using the first-in, first-out method.

G. Capital Assets

Capital assets are reported at actual cost. Donated assets are reported at fair value at the time received. The capitalization thresholds are $1,000 for all capital assets. Depreciation of such assets is generally charged as an expense against operations. These assets are depreciated over their estimated useful lives using the straight-line method. The estimated useful lives are as follows:

- Land improvements and buildings: 15 to 40 years
- Building improvements: 10 to 40 years
- Equipment: 3 to 15 years

H. Investment Income

Investment income is composed of interest, dividends, and net changes in fair value of investments on ACI’s portion of monies deposited with the State Treasurer.

I. Compensated Absences

Compensated absences consist of vacation leave earned by employees based on services already rendered. Employees may accumulate up to 320 hours of vacation if salaried or 240 hours if hourly depending on years of service, but any vacation hours in excess of the maximum amount that are unused at year-end are forfeited. Upon termination of employment, all unused and unforfeited vacation benefits are paid to employees. Accordingly, vacation benefits are accrued as a liability in the financial statements.
Employees may accumulate an unlimited number of sick leave hours. Generally, sick leave benefits provide for ordinary sick pay and are cumulative but are forfeited upon termination of employment. However, upon retirement, employees who have accumulated at least 500 hours of sick leave receive some benefit payments. Benefit payments vary based upon the number of sick hours accumulated, but cannot exceed $30,000. ACI makes contributions to the State’s Retiree Accumulated Sick Leave Fund for each employee, and the State makes benefit payments directly to the retired employees. Consequently, ACI has not accrued a liability for these sick leave benefits.

Note 2 - Deposits and Investments

Cash in bank and on hand—At June 30, 2005, cash on hand was $700, the carrying amount of cash in bank was $65,011, and the bank balance was $64,870. Arizona Revised Statutes (A.R.S.) stipulate that collateral is required for demand deposits and repurchase agreements at 102 percent of all deposits not covered by federal depository insurance. ACI does not have a formal policy with respect to custodial risk for its bank accounts. ACI’s bank accounts are included in the Arizona State Treasurer’s State Servicing Bank Agreement.

Cash on deposit with State Treasurer—A.R.S. require state agencies’ monies to be deposited with the State Treasurer, and further requires those deposits to be invested in various pooled funds. Cash on deposit with State Treasurer represent ACI’s portion of those monies. ACI separately invested monies with the State Treasurer and interest earned from these separately invested monies is allocated monthly to ACI based upon the accounts average daily balance. The fair value of ACI’s position in the pool approximates the value of ACI’s pool shares. Those shares are not identified with specific investments and are not subject to custodial credit risk.

At June 30, 2005, ACI’s deposits with the State Treasurer were as follows:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash deposits</td>
<td>$158,302</td>
</tr>
<tr>
<td>Investments (Pool 3)</td>
<td>3,220,005</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$3,378,307</strong></td>
</tr>
</tbody>
</table>

Credit Risk

Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. ACI does not have a formal policy with respect to credit risk. The State Treasurer’s Investment Pool 3 is unrated.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. ACI does not have a formal interest rate risk policy. As of June 30, 2005, the State Treasurer’s weighted average to maturity of its Investment Pool 3 is 1.91 years.
Note 3 - Capital Assets

Capital asset activity for the year ended June 30, 2005, was as follows:

<table>
<thead>
<tr>
<th>Capital assets not being depreciated:</th>
<th>Balance</th>
<th>Increases</th>
<th>Decreases</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land</td>
<td>$ 692,438</td>
<td></td>
<td></td>
<td>$ 692,438</td>
</tr>
<tr>
<td>Construction in progress</td>
<td>169,621</td>
<td>$111,488</td>
<td>$281,109</td>
<td></td>
</tr>
<tr>
<td>Total capital assets not being</td>
<td>862,059</td>
<td>111,488</td>
<td>281,109</td>
<td>692,438</td>
</tr>
<tr>
<td>depreciated</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Capital assets, being depreciated:  |         |          |           |         |
| Land improvements                   | 240,438  |           |           | 240,438 |
| Buildings                           | 804,582  |           |           | 804,582 |
| Building improvements               | 614,606  | 190,329   | 2,642     | 802,293 |
| Equipment                           | 6,453,292| 492,443   | 527,770   | 6,417,965|
| Total capital assets being         | 8,112,918| 682,772   | 530,412   | 8,265,278|
| depreciated                         |         |          |           |         |

Less accumulated depreciation for:

| Land improvements                   | 237,997  | 188      |           | 238,185 |
| Buildings                           | 256,894  | 23,629   |           | 280,523 |
| Building improvements               | 457,105  | 21,538   | 2,642     | 476,001 |
| Equipment                           | 5,571,208| 358,312  | 525,780   | 5,403,740|
| Total accumulated depreciation      | 6,523,204| 403,667  | 528,422   | 6,398,449|
| Total capital assets being          | 1,589,714| 279,105  | 1,990     | 1,866,829|
| depreciated, net                    |         |          |           |         |

Capital assets, net

<table>
<thead>
<tr>
<th>Balance</th>
<th>July 1, 2004</th>
<th>Increases</th>
<th>Decreases</th>
<th>Balance</th>
<th>June 30, 2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,451,773</td>
<td>$390,593</td>
<td>$283,099</td>
<td></td>
<td>$2,559,267</td>
<td></td>
</tr>
</tbody>
</table>

Note 4 - Transfers to Other State Funds

Laws 2004, Chapter 275, §71, directed ACI to transfer $500,000 to the State General Fund on or before the year ended June 30, 2005. In addition, during the year ended June 30, 2005, ACI transferred $918,228 to other funds of the Arizona Department of Corrections (ADC) for prisoner instruction, such as vocational education and job training, as allowed by A.R.S. §41-1624.

Note 5 - Related Party Transactions

ACI employs inmates in its manufacturing, service, and agricultural operations for the sale of goods and services primarily to other state agencies and political subdivisions. During the year ended June 30, 2005, approximately $3.9 million, $4.5 million, and $1.6 million of goods and services were sold to ADC, Arizona Department of Transportation (ADOT), and all other state
Note 6 - Risk Management

ACI is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees and others; and natural disasters. ACI is a participant in the State's self-insurance program covering property, environmental liability, and workers' compensation losses. In the opinion of ACI's management, any unfavorable outcomes from these risks would be covered by the State's self-insurance program. Accordingly, ACI has no risk of loss beyond adjustments to future years' premium payments to the State's self-insurance program. All estimated losses for unsettled claims and actions of the State are determined on an actuarial basis and are included in the State of Arizona Comprehensive Annual Financial Report.

Note 7 - Retirement Plan

Plan Description—ACI contributes to a cost-sharing multiple-employer defined benefit pension plan that covers general employees of ACI administered by the Arizona State Retirement System. Benefits are established by state statute and generally provide retirement, death, long-term disability, survivor, and health insurance premium benefits.

The System is governed by the Arizona State Retirement System Board according to the provisions of A.R.S. Title 38, Chapter 5, Article 2.

The System issues a comprehensive annual financial report that includes its financial statements and required supplementary information. A report may be obtained by writing to the Arizona Retirement System, 3300 North Central Avenue, PO Box 33910, Phoenix, AZ 85067-3910, or calling (602) 240-2000 or (800) 621-3778.

Funding Policy—The Arizona State Legislature establishes and may amend active plan members’ and ACI’s contribution rates. For the year ended June 30, 2005, active ASRS members and ACI were each required by statute to contribute at the actuarially determined rate of 5.7 percent (5.2 percent retirement and 0.5 percent long-term disability) of the members’ annual covered payroll. ACI’s contributions to the ASRS for the years ended June 30, 2005, 2004, and 2003, were $93,582, $86,542, and $40,770, respectively, which were equal to the required contributions for the year.